Pergamon

Library Acquisitions: Practice & Theory, Vol. 21, No. 4, pp. I–XII, 1997
Copyright © 1997 Elsevier Science Ltd
Printed in the USA. All rights reserved
0364-6408/97 $17.00 + .00

Library Acquisitions: Practice & Theory

Volume 21, Number 1 **1997**

CONTENTS

Editorial

Carol Pitts Diedrichs **1** Time Again

Copyright—Special section edited by Peggy Johnson and Bonnie MacEwan

Peggy Johnson
Bonnie MacEwan **5** Copyright: An Introduction

Gloriana St. Clair **7** Changing Copyright Legislation: Two Views

Trisha L. Davis **19** License Agreements in Lieu of Copyright: Are We Signing Away Our Rights

Christopher B. Loring **29** Library Reserves and Copyright: Thirty Years On and Still Changing

Janis J. Bruwelheide **41** Copyright and Distance Education

Glen M. Secor **53** Fair Use in a Pay-Per-Use World

ALA Annual Conference 1996

Mary Beth Thompson	**61**	The Webbed Acquisitions Librarian: A Program from the Acquisition Section's Technology for Acquisition Committee
Christa Easton	**62**	New Innovations in Cataloging: The Impact of Technology on Copy Cataloging, Part IV: A Program of ALCTS Cataloging & Classification Section Copy Cataloging Discussion Group
Christa Easton	**64**	Partnering with Vendors for Increased Productivity in Technical Services—A Program of the ALCTS Automated Acquistion/In-Process Control Systems Discussion Group
Lynn S. Cline	**66**	Highlights of the ALCTS CMDS Collection Development Libraries Discussion Group
M. Dina Giambi	**68**	ACRL Journal Costs in Academic Libraries Discussion Group
Susan Flood	**70**	ALCTS Role of the Professional in Academic Research Technical Services Departments Discussion Group
Susan Flood	**71**	Librarians on the Edge: Preparing for the Digital Future: Reports of the ALCTS President's Program
Shelley Neville	**74**	LITA/ALCTS Serials Automation Interest Group
Narda Tafuri	**76**	Remainders and the Out-of-Print Book Business
Lisa German	**77**	"In or Out—In-house Innovation and Outsourcing Technical Services Alternatives for the 90's": A Report of an ACLTS Program
Amy Dykeman	**79**	"Digitizing America's Heritage: The National Digital Library Federation and You": Presented by ALCTS Collection Management and Development Section and Preservation and Reformatting Section
Cynthia H. Shabb	**81**	In-House Training for Collection Development
John K. Duke	**82**	The [Virtual] Reality of Video/CD-ROM Licensing & Access: ALCTS Pre-Order/Pre-Catalog Search Discussion Group
Steve Alleman	**83**	Gifts and Exchange Discussion Group

Kay Granskog **85** ALCTS AS Acquisitions Administrators Discussion Group

Kay Granskog **86** ALCTS AS Acquisitions Librarians/Vendors of Library Materials Discussion Group

Thomas E. Nisonger **88** Book Evaluation Discussion Groups

Floyd M. Zula **89** Creative Outsourcing: Assessment and Evaluation

Kathy Schmidt **91** Managing Acquisitions in a Changing Environment: From Coping to Comfort

The Review Section

Lydia A. Morrow **97** Technical Services Management, 1965-1990

Minna C. Saxe **98** Serials to the Tenth Power: Tradition, Technology, and Transformation: Proceedings of the North American Serials Interest Group, Inc.: 10th Anniversary Conference, June 1-4, 1995, Duke University, Durham, N.C.

Robert Lincoln **100** Serials Canada: Aspects of Serials Work in Canadian Libraries

Sylvia Turchyn **101** Intellectual Freedom Manual

Elizabeth C. Meeham-Black **103** Policies of Publishers: A Handbook for Order Librarians

Thomas W. Leonhardt **104** International Book Publishing: An Encyclopedia

Volume 21, Number 2 1997

CONTENTS

Sharon A. Moynahan **107** Walk in my Shoes: The Case for a Practicum with a Publisher

Bob Schatz **115** The Pregnant Pause: The Time between Profiling an Approval Plan and Receiving Books

Norman Desmarais **121** Making Sense out of the Numbers

Feather River Institute 1996

Richard L. Brumley	**127**	Death and Rebirth in Library Acquisitions
Daniel P. Halloran	**129**	Revival of Old Visions in Library Materials Vending
Sharon Propas	**135**	Rearranging the Universe: Reengineering, Reinventing, and Recycling
Thomas W. Leonhardt	**141**	The Gifts and Exchange Function in ARL Libraries: Now and Tomorrow
William Fisher	**151**	Libraries are Businesses
Roy B. Conant	**157**	Libraries are Businesses: Not! A Citizen's Response
Joyce L. Ogburn	**163**	T2: Theory in Acquisitions Revisited
Nancy J. Chaffin	**173**	Applying Serials & Acquisitions Skills on the ''Other Side''
Rita Echt	**179**	The Realities of Teams in Technical Services at Michigan State University Libraries
Chris Hector	**189**	The Future of Library Acquisitions as the Electronic Information Realm Evolves
Steve Johnson	**195**	Library Acquisitions Pages on the World Wide Web
Eleanor I. Cook	**205**	*ACQNET* and *ACQWEB: Past, Present, and Future*
		Conference Reports
Rachel Miller	**211**	Emerging Patterns of Collection Development in an Expanding Resource Sharing, Electronic Information, and Network Environment: Report of a Conference
Alex Bloss	**221**	Pioneering New Serials Frontiers: From Petroglyphs to Cyberserials
		ALA Annual Conference 1996—ALCTS Automated Acquisitions/In-Process Control Systems Discussion Group
Michael A. Somers	**225**	Causes and Effects: Shelf-Ready Processing, PromptCat, and Louisiana State University

Julia A. Gammon **229** Partnering with Vendors for Increased Productivity in Technical Services: Or, Bleeding Edge Technology

Volume 21, Number 3 1997

CONTENTS

1996 Charleston Conference

Daniel H. Jones **237** AAUP Marketing to Libraries Workshop: A Report

Faye A. Chadwell **239** Electronic Resources Collection Development Policy Statement Workshop: A Preconference

Nancy Kaul **241** Charleston Conference Keynote Address: James T. Stephens

Linda A. Brown **241** Approaches to Internet-Based Collection Development: Models, Trade-Offs, and Issues

Nancy Kaul **243** Things that Keep Me Awake at Night : A Report

L. Hunter Kevil **244** Vendor Partnerships: CEOs, Systems, and the Future

L. Hunter Kevil **247** Payment and Subscription Models for Online Publications

Jack G. Montgomery **249** Recent Legal Developments Affecting Competition Among Publishers

Helen P. Mack **251** The New Virtual Serial Library: A Report of a Presentation

Sandy Beehler **252** Well, I Guess You'll Be Going to Law School Next: A Report

Mark F. Kendall **253** How We Did It: Resource Sharing and License Agreements: A Report

James A. Baldwin **255** Issues in Publishing: Be Careful What You Wish For—You'll Have to Pay for It!

Mark F. Kendall **257** Collection Development, Full Text, and Document Delivery: A Panel Discussion

Carol Pitts Diedrichs	**260**	Money Talks, But Can It Listen? The Journals Faculty Say They Read: A Report
Betty D. Paulk	**262**	Hyde Park Corner Breakfast
Shelley Neville	**263**	Who's Buying What and Why: A Report
Shelley Neville	**264**	The World of Information---A Way with Books: A Personal View
Pat Adams	**265**	Is the Medium the Message?: A Report
Glenda Alvin	**267**	Nothing So Certain: The Process and Management of Change in Technical Services
Linda P. Albright	**268**	The Information Technology Imperative for Higher Education: A Report
Linda P. Albright	**270**	Electronic Resources Collection Development Policy Statement: A Workshop
		The First Elsevier Electronic Subscriptions Conference — October 17-18, 1996, Heemskerk, The Netherlands
Chris C.P. Kluiters	**273**	Delivering ''Building Blocks'' for Digital Libraries: First Experiences with Elsevier Electronic Subscriptions and Digital Libraries in Europe
Jeffrey K. MacKie-Mason *Alexandra L.L. Jankovich*	**281**	PEAK: Pricing Electronic Access to Knowledge
Hans Geleijnse	**297**	The KUB's Experience with Electronic Subscriptions
John Brennan	**303**	Selection of Data from the Mass of Information
Wim van Drimmelen	**319**	The Netherlands Depository of Electronic Publications at the Koninklijke Bibliotheek
Martin Feijen	**327**	Workflow for Electronic Publications in a National Library
Willem J.H. van Groenendaal	**337**	A User's View on the Electronic Library
Paul Mostert *Peter Fransen*	**347**	Technical and Functional Aspects of Electronic Journal Systems Developed in TULIP and EES Projects

Clare Jenkins **355** User Studies: Electronic Journals and User Response to New Modes of Information Delivery

Mark A. Hietink **365** A Publisher's View on Facilitating Optimal Awareness and Usage of a New Electronic Journal Service: Promotion and Training

Marthyn G.M. Borghuis **373** User Feedback from Electronic Subscriptions: The Possibilities of Logfile Analysis

David Alsmeyer
Dave Smith **381** Building the Digital Library at BT Labs

Nicholas John Walton
Phillip Neil Andrew Seth **387** ICI Scientists Benefit from Electronic Access to Journals

Joost Dijkstra **393** A Generic Approach to the Electronic Access of Scientific Journals: The Decomate Project

Conference Report

Brian Cox **403** Third European Serials Conference: Trinity College Dublin, Republic of Ireland, September 25-27, 1996

The Review Section

John M. Budd **411** *The Future of Information Services,* edited by Virginia Steel and C. Brigid Welch

Philip J. Calvert **412** *Developing Indicators for Academic Library Performance: Ratios from the ARL Statistics 1992-93 and 1993-94*, by Martha Kyrillidou

Philip J. Calvert **413** *Preserving Digital Information: Report of the Task Force on Archiving of Digital Information*, Commissioned by the Commission on Preservation and Access and the Research Libraries Group, and *Digitizing Technologies for Preservation,* by L. Suzanne Kellerman and Rebecca Wilson.

Peter Durey **415** *Practical Strategies for the Modern Academic Library,* by Mike Heery and Steve Morgan

Peter Durey **416** *Outsourcing Library Technical Services: A How-to-Do-It Manual for Librarians,* by Arnold Hirshon and Barbara Winters

G.E. Gorman	**417**	*The Economics of Access versus Ownership: The Costs and Benefits of Access to Scholarly Articles via Interlibrary Loan and Journal Subscription*, by Bruce R. Kingma and Suzanne Irving
G.E. Gorman	**418**	*Electronic Resources: Implications for Collection Management,* edited by Genevieve S. Owens, and *Collection Development: Past and Future*, edited by Maureen Pastine
Margaret Henty	**420**	*The National Electronic Library: A Guide to the Future for Library Managers*, edited by Gary M. Pitkin
Peggy Johnson	**421**	*Preservation Microfilming: A Guide for Librarians and Archivists*, edited by Lisa L. Fox
John Kennedy	**422**	*New Automation Technology for Acquisitions and Collection Development*, edited by Rosann Bazirjian
Philip G. Kent	**423**	*Tendering for Library Supply: A Practical Guide*
Colin Steele	**424**	*Networked Information in an International Context: A Conference Organised by UKOLN in Association with the British Library, CNI, CAUSE, and JISC.*
Kerry Tanner	**425**	*Proceedings of the First Northumbria International Conference on Performance Measurement in Libraries and Information Services, Held at Longhirst Management and Training Centre, Longhirst Hall, Northumberland, England, 31 August to 4 September 1995*, edited by Pat Wressell
Joan Thompson	**426**	*Interlibrary Loan Practices Handbook, 2nd ed.*, edited by Virginia Boucher, and *Interlibrary Loan Policies Directory, 5th ed.*, edited by Leslie Morris

Volume 21, Number 4 1997

CONTENTS

	429	1997 Research Award—Carol Cubberley
Tina E. Chrzastowski *Karen A. Schmidt*	**431**	The Serials Cancellation Crisis: National Trends in Academic Library Serial Collections

Pongracz Sennyey **445** Assessing Blanket Order Effectiveness: A Neglected Task in Collection Development

Conference Reports

Vivian Buell Bernstein **455** UKSG 97: Twentieth Anniversary Conference

Christa Easton **461** Business of Acquisitions: Rethinking and Transforming Acquisitions: An ALCTS Preconference

ALA Midwinter Conference 1997

Penny Schroeder **475** ALCTS Role of the Professional in Technical Services Discussion Group

Judy L. Johnson **477** ALCTS Creative Ideas in Technical Services Discussion Group

Thomas E. Nisonger **478** Collection Assessment in the Library Without Walls

Lynn Cline **481** Highlights of the ALCTS Serials Section Research Libraries Discussion Group

John K. Duke **483** "Acceptable Copy: Quality in Record Selection and Outsourcing": A Report

Jeri VanGoethem **485** ALCTS Automated Acquisitions/In-Process Control Systems Discussion Group

Kathy Schmidt **486** Throwing Out the Bathwater, But Keeping the Baby: Managing Serials in an Age of Precarious Pricing and Burdened Budgets

Steve Alleman **489** ALCTS Out of Print Discussion Group

Ron L. Ray **490** Outsourcing Technical Services: The Selection Process. Report of the Technical Services in Public Libraries Discussion Group

Floyd M. Zula **493** What Does the Future Hold? Changing Roles in Technical Services

Sharon Cline McKay **495** Virtual Acquisitions: Blessing or Burden

ALA Annual 1997—Conference Reports

October Ivins	**497**	Ellen Goodman on Librarians in Society: Can We Change Our Ways But Keep Our Ideals? A Report of the ALCTS Presidents Program
David Zdenek Chroust	**499**	ALCTS Role of the Professional in Academic Technical Services Discussion Group
Marcella C. Lesher	**502**	Embracing the Technological Future: Technical Services Professionals and the Emerging Environment—Friend or Foe, Opportunity or Threat?
Lynn Cline	**504**	Outsourcing Book Selection and Cataloging in Hawaii: A Critical Examination, ALA Social Responsibilities Round Table Program
Judy L. Johnson	**506**	ALCTS Creative Ideas in Technical Services Discussion Group
Jeri Van Goethem	**507**	Acquiring and Managing Electronic Journals: Integrated Workload or Special Handling? A Report of the ALCTS Automated Acquisitions/In-Process Control Systems Discussion Group
Tracy L. Remington	**508**	Prepare—Negotiate—Evaluate—Succeed! The Many Sides of the Negotiation Table
Steve Alleman	**510**	Consortial Licensing of Digital Resources: Implications for Cooperative Collection Development: A Program Sponsored by the ALCTS CMDS Education for Collection Development Committee
Margaret Landesman	**511**	Something Old, Something New: The Evolution of the Out-of-Print Book Business: A Report of the ALCTS Out-of-Print Discussion Group
Barbara K. Nelson	**513**	Implementation of Teams in Technical Services: A Report of the ALCTS Acquisitions Administrators Discussion Group
Barbara K. Nelson	**515**	Virtual Acquisitions: Acquiring Library Materials in Electronic Formats, Part II: A Report of the ALCTS AS Acquisitions Librarians/Vendors of Library Materials Discussion Group
Elizabeth J. Wood	**517**	At Issue: Dimensions of Seriality in an Electronic World

Colleen Hansen **519** Technical Services Redesign Revisited: Librarian/Vendor Perspectives: A Program Sponsored by the ALCTS Heads of Technical Services of Medium Sized Academic Libraries

Judy Luther **522** Selection of Full-Text Online Resources: What You Need to Know: A Joint Program Co-sponsored by the RUSA Collection Development and Evaluation Section and the ACRL Science and Technology Section

Penny Schroeder **525** Consortial Arrangements: The Real Deal, an Open Forum of the ALCTS Publisher/Vendor Library Relations Committee

Kathryn Loafman **528** Vendor-Supplied Cataloging: The Pros and Cons: A Report of the ALCTS Pre-Order/Pre-Catalog Search Discussion Group

Julie S. Alexander **533** Cooperative Collection Development and Consortia: A Report of the ALCTS CMDS Collection Development Librarians of Academic Libraries Discussion Group

October Ivins **535** Joint Discussion Group Meeting: ALCTS SS Journal Costs in Libraries Discussion Group and ALCTS SS Research Libraries Discussion Group

John K. Duke **537** The Future of Technical Processing Systems: Empty Promises, or Promising Partnerships?: A Program from the LAMA Systems and Services Section, Acquisitions Systems Committee

The Review Section

Peter Durey **539** *The Academic Librarian's Human Resources Handbook: Employer Rights and Responsibilities.* By David A. Baldwin

Judy L. Johnson **540** *Advances in Serials Management, Volume 5.* Edited by Marcia Tuttle and Karen D. Darling

Bonita Bryant **541** *Does Your Project Have a Copyright Problem? A Decision-Making Guide for Librarians.* By Mary Brandt Jensen

Philip Calvert **542** *Electronic Library and Visual Information Research.* Edited by Mel Collier and Kathryn Arnold

Peggy Johnson	**543**	*Evaluation of Library and Information Services.* By John Crawford *Assessing Information Needs: Tools and Techniques.* By David Nicholas
Mary F. Casserly	**544**	*Guide for Training Collection Development Librarians.* Edited by Susan L. Fales
John Evans	**545**	*Guide to Libraries in London.* By Valerie McBurney
Philip Calvert	**546**	*Implementing BS EN ISO9000* By Debbie Ellis and Bob Norton
John M. Budd	**547**	*Information Science: Integration in Perspective. Proceedings of CoLIS 2: Second International Conference on Conceptions of Library and Information Science: Integration in Perspective, October 13–16, 1996.* Edited by Peter Ingwersen and Niels Ole Pors
Philip Calvert	**548**	*Issues and Innovations in Electronic Reserves.* By George J. Soete
Brooke Sheldon	**549**	*Job Descriptions for the Information Profession.* By Mary Casteleyn
Alan Richardson	**550**	*The Librarian's Companion: A Handbook of Thousands of Facts and Figures on Libraries/Librarians, Books/ Newspapers, Publishers/Booksellers.* By Vladimir F. Wertsman
Peter Durey	**551**	*Practical Help for New Supervisors. 3rd ed.* Edited by Joan Giesecke
Brooke Sheldon	**552**	*Preparing Staff to Serve Patrons with Disabilities.* By Courtney Deines-Jones and Connie Van Fleet
Alfred Kagan	**553**	*Publishing and Book Development in Sub-Saharan Africa: An Annotated Bibliography.* By Hans M. Zell and Cecile Lomer
G. E. Gorman	**554**	*Reference and Collection Development on the Internet.* By Elizabeth Thomson
Rowena Cullen	**555**	*Technology and Management in Library and Information Services.* By. F.W. Lancaster and Beth Sandore